



REQUEST FOR PROPOSALS

HUMAN RESOURCE CONSULTING SERVICES

Published March 23, 2018

Submission Due Date:

April 3, 2018

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HUMAN RESOURCE CONSULTING SERVICES REQUEST FOR PROPOSAL (RFP) Housing Commission of Anne Arundel County

The Housing Commission of Anne Arundel County (herein after referred to as “the Housing Commission”) is requesting proposals from a qualified firm for professional and technical services to provide human resource consulting services. The term will be for one (1) year with options to renew, at the sole discretion of the Housing Commission.

1. BACKGROUND

The Housing Commission is a quasi-governmental agency with a current non-union employee base of approximately 55 - 60 full and part time employees, who are paid on a bi-weekly basis and are part of various benefit programs.

2. SCHEDULE

This RFP will be governed by the following schedule:

Release of RFP	March 23, 2018
Deadline for questions	March 29, 2018
Proposal due date	April 3, 2018
Approval of contract	April 6, 2018

All dates are subject to change at the discretion of the Housing Commission.

3. SCOPE OF WORK

The Housing Commission is seeking a proposer who is highly skilled and fully knowledgeable in the human resource field and can take a proactive approach in completing the work below and advising the Housing Commission on all aspects of its current practices, while making recommendations for continuous improvement.

Specific Services Requested

- A. Completion of a procedure evaluation of current practices
- B. Assistance with Hiring, on-boarding, promotion and separation of employees
- C. Review of current job descriptions and communication of recommendations
- D. Review and update of employee labor classifications, as necessary
- E. Compensation and benefit package reviews in relation to industry standards
- F. Management of employee records in accordance with applicable laws

- G. Recommendations of policies to ensure compliance with federal, state and local standards and regulations
- H. Review of employee handbook/policy and recommendations for changes
- I. Management of call center for Human Resource questions of management and employees
- J. Administration of employee benefits and directing of open enrollment
- K. Administration of leave policies
- L. Creation of employee benefit statements
- M. Review of annual performance review process, including creating new or improved forms as necessary, and recommendations for improvement
- N. Handling, tracking and reporting of employee performance issues/disciplinary actions and employee and manager complaints
- O. Entry and tracking of all status changes such as new hires, terminations, leaves, promotions and more
- P. Assistance with development of staff training programs related to employee conduct and soft skills, as well as monitoring of completed training programs and coaching for supervisors
- Q. Regular communication to management of changes affecting labor laws or regulations
- R. Recommendations for continuous improvement
- S. Assistance with other tasks or needs as deemed necessary by the Housing Commission

4. PROPOSAL FORMAT GUIDELINES

Interested proposers are to provide the Housing Commission with a thorough proposal using the following guidelines:

Proposal should contain no more than thirty (30) typed pages, including a cover letter and resumes of key people. Emphasis should be concentrated on conforming to the RFP instructions, responding to the RFP requirements and on providing a complete and clear description of what is being offered.

The following should be addressed in the proposer's response:

a. Cover letter

Proposal shall be accompanied by a cover letter, which should summarize the key elements of the proposal. An individual authorized to bind the proposer must sign the letter. The letter must stipulate that the proposal shall be valid for a period of at least ninety (90) days. Indicate the address and telephone number of the proposer's office located nearest to the Housing Commission and the office from which the project will be managed.

b. Background and Project Summary

Describe your understanding of the Housing Commission, the work to be done and the objectives to be accomplished. Refer to the Scope of Work of this RFP.

c. Approach

Provide a detailed description of the approach and methodology to be used to accomplish the Scope of Work of this RFP. Included should be a detailed implementation plan with project schedule. Also included should be a detailed description of specific tasks you will require from Housing Commission staff and explain what the respective roles of Housing Commission staff and your staff would be to complete the tasks specified in the Scope of Work. Proposers are encouraged to provide additional innovative and/or creative approaches for providing the service that maximize efficiency and cost-effectiveness.

d. Staffing

Provide a list of personnel who will be working on this project and indicate the functions that each will perform. Include a resume for each designated individual. Upon award and during the contract period, if different personnel are assigned to the project, those names and qualifications must be submitted to the Housing Commission. The successful bidder shall not employ any subcontractor to fulfill any of the duties herein specified without express, prior written approval of the Housing Commission.

e. Qualifications

Describe the qualifications of the proposer and key staff who have performed projects similar in size and scope within the past five years to demonstrate competence to perform these services. Included should be names of key staff that participated on those projects and their specific responsibilities, and a summary of the proposer’s demonstrated capability, including the length of time that the services in the Scope of Work have been provided. All proposers should provide at least three references, including name and contact information, which have received similar services. The Housing Commission reserves the right to contact the references listed.

f. Fee proposal

Indicate the hourly fee to provide all services in the Scope of Work for one (1) to two (2) workdays per week based on 8:am to 4:30 pm daily to be determined by the Housing Commission. See Appendix A.

5. PROCESS FOR SUBMITTING PROPOSALS

All proposals received by the Housing Commission in response to this RFP will be retained.

a. Content

The proposal must be submitted using the format as indicated in the Proposal Format Guidelines. (Pages 4, 5 - Number 4)

b. Preparation of Proposal

Each proposal shall be prepared simply and economically, avoiding the use of promotional material beyond those sufficient to provide a complete and accurate presentation. The Housing Commission will not be liable for any costs incurred by a firm in the preparation or submission of a proposal.

6. EVALUATION CRITERIA

Evaluation of all proposals received by the Housing Commission shall be based on the following criteria:

a. Qualification of Entity and Key Personnel – 25 points

Includes the proposer's ability to provide the requested scope of work, recent experience conducting work of similar scope, complexity, and magnitude for other agencies of similar size, references.

b. Approach to Providing the Requested Scope of Work – 25 points

Includes an understanding of the RFP and of the project's scope of work; knowledge of applicable laws and regulations related to the scope of work.

b. Price proposal – 25 points

Price proposals will be evaluated on the basis of the Total Estimated Annual price submitted in Exhibit A.

c. Innovative and/or creative approaches – 25 points

Services that provide additional efficiencies or increased performance capabilities

7. EVALUATION OF PROPOSALS AND SELECTION PROCESS

A selection committee will screen and review all proposals according to the weighed criteria set forth above.

a. Responsiveness Screening

Proposals will first be screened to ensure responsiveness to the RFP. The Housing Commission may reject as non-responsive any proposal that does not include the documents required to be submitted by this RFP. At any time during the evaluation process, the Housing Commission reserves the right to request clarification or additional information from any or all proposers regarding their proposals. The Housing Commission may reject any proposal in which a proposer's approach, qualifications or price is not considered acceptable by the Housing Commission. An unacceptable proposal is one that would have to be substantially rewritten to make it acceptable.

b. Initial Proposal Review

The Committee will initially review and score all responsive written proposals based on the Evaluation Criteria set forth above. The Committee may also contact Proposer's references. Proposals that receive the highest evaluation score may be invited to the next stage of the evaluation process, or the Housing Commission may conclude the evaluation process at this point and make a recommendation for award. Alternatively, the Housing Commission may elect to negotiate directly with one or more proposers to obtain the best result for the Housing Commission prior to making a recommendation or selection.

c. Interviews, Reference Checks, Revised Proposals, Discussions

Following the initial screening and review of proposals, the proposers included in this stage of the evaluation process may be invited to participate in an oral interview. Interviews, if held, will be in April 2018 and will be conducted at the Housing Commission's management office in Glen Burnie, MD. The individual(s) from proposer's firm that will be directly responsible for carrying out the contract, if awarded, should be present at the oral interview.

The Housing Commission may during this stage of the evaluation process also contact and evaluate the proposer's references.

Following conclusion of this stage of the evaluation process, the Committee will again rank all proposers according to the Evaluation Criteria set forth above. The Committee may conclude the evaluation process at this point, and make a recommendation for award. The Housing Commission may accept the proposal or negotiate the terms and conditions of the agreement with the highest ranked firm.

Recommendation for award is contingent upon the successful negotiation of final contract terms. Negotiations shall be confidential and not subject to disclosure of competing proposers unless an agreement is reached. If contract negotiations cannot be concluded successfully, the Housing Commission may terminate negotiations and commence negotiations with the next highest scoring proposer, or withdraw the RFP.

8. CONDITIONS TO AGREEMENT

The selected proposer will execute a Service Agreement with the Housing Commission describing the Scope of Work to be performed, the schedule for completion of the services, compensation and other pertinent provisions.

Prior to contract, the winning proposer will be required to show evidence of insurance coverage of a kind and in an amount satisfactory to the Housing Commission. The Housing Commission's insurance requirements are attached to this RFP in Appendix B. The Housing Commission shall be named additional insured under the proposer's policies as noted in the agreement.

Submittal of a proposal shall be deemed acceptance of all the terms set forth in this RFP unless the Proposer includes with its proposal, in writing, any conditions or exceptions requested by the Proposer to the Agreement.

Any contract entered into by the Housing Commission and the successful proposer shall provide that the Housing Commission may terminate the contract upon thirty (30) days' notice to the proposer.

9. INDEMNIFICATION

To the fullest extent permitted by law, the proposer shall indemnify and hold harmless the Housing Commission and their respective consultants, agents, and employees from and against all claims, damages, losses and expenses, direct, indirect or consequential (including but not limited to fees and charges of engineers, attorneys and other professionals and court and arbitration costs) arising out of or resulting from the performance of the proposer's work, provided that such claim, damage, loss or expense is caused in whole or in part by any negligent act or omission by the proposer, or breach of its obligations herein or by any person or organization directly or indirectly employed or engaged by

the proposer to perform or furnish either of the services, or anyone for whose acts the proposer may be liable, regardless of whether or not it is caused in part by a party indemnified hereunder. As to any and all claims against the Housing Commission or any of its consultants, agents or employees by any employee of proposer, by any person or organization directly or indirectly employed by proposer to perform or furnish any of the work, or by anyone for whose acts proposer may be liable, the indemnification obligation under this requirement shall not be limited in any way by any limitation on the amount of type of damages, compensation or benefits payable by or for proposer under worker's or workman's compensation acts, disability benefit acts or other employee benefit acts.

10. NON-DISCRIMINATION

The proposer agrees and warrants that in the performance of the contract pursuant to this solicitation he/she will not discriminate or permit discrimination against any person or group of persons on the grounds of sex, race, color, religion, age, marital status, ancestry, national origin, past history of mental disorder, mental or physical disability or other basis in any manner prohibited by the laws of the United States, the State of Connecticut or the Housing Commission.

APPENDIX A

HUMAN RESOURCE CONSULTING SERVICES REQUEST FOR PROPOSAL (RFP) FEE PROPOSAL

Fee proposal to provide Human Resource Consulting Services (as defined in the Scope of Work) is as follows:

Indicate the hourly fee to provide all services in the Scope of Work for one (1) to two (2) workdays per week based on 8:am to 4:30 pm daily to be determined by the Housing Commission.

Hourly fee: _____

APPENDIX B
HUMAN RESOURCE CONSULTING SERVICES
REQUEST FOR PROPOSAL (RFP)
INSURANCE REQUIREMENTS

The proposer shall, at its own expense and cost, obtain and keep in force during the entire duration of the Project or Work the following insurance coverage covering the proposer and all of its agents, employees, sub-contractors and other providers of services and shall name the Housing Authority, its employees and agents as an Additional Insured on a primary and non-contributory basis to the proposer's Commercial General Liability and Automobile Liability policies. These requirements shall be clearly stated in the remarks section on the proposer's Certificate of Insurance. Insurance shall be written with Carriers approved in the State of Connecticut and with a minimum Best's Rating of A-. In addition, all Carriers are subject to approval by the Housing Authority. Minimum limits and requirements are stated below:

1) Worker's Compensation Insurance:

- Statutory Coverage
- Employer's Liability
- \$100,000 each accident/\$500,000 disease-policy limit/\$100,000 disease each Employee

2) Commercial General Liability:

- Including Premises & Operations, Products and Completed Operations, Personal and Advertising Injury, Contractual Liability and Independent Contractors.
- Limits of Liability for Bodily Injury and Building Damage Each Occurrence \$1,000,000 Aggregate \$2,000,000 (The Aggregate Limit shall apply separately to each job.)

3) Automobile Insurance:

- Including all owned, hired, borrowed and non-owned vehicles
- Limit of Liability for Bodily Injury and Building Damage: Per Accident \$1,000,000

4) Errors and Omissions Liability or Professional Services Liability Policy

- Provide Errors and Omissions Liability or Professional Services Liability Policy for a minimum Limit of Liability \$3,000,000 each occurrence or per claim.

The proposer agrees to maintain continuous professional liability coverage for the entire duration of this contract, and shall provide for an Extended Reporting Period in which to report claims for five (5) years following the conclusion of the contract.

The proposer shall provide a Certificate of Insurance as "evidence" of General Liability, Auto Liability including all owned, hired, borrowed and non-owned vehicles, and statutory Worker's Compensation and Employer's Liability coverages.

The proposer shall direct its Insurer to provide a Certificate of Insurance to the Housing Authority before any work is performed. The Certificate shall specify that the Housing Authority shall receive 30 days' advance written notice of cancellation or non-renewal. The Certificate shall evidence all required coverage including the Additional Insured and Waiver of Subrogation. The proposer shall provide the Housing Authority copies of any such Policies upon request.

The above insurance requirements are the Housing Authority's general requirements. Insurance requirements with the awarded proposer are subject to final negotiations.